

Idaho PTE Business Education Course w/Essential Learning Outcomes

Course Title	PRINCIPLES OF WORLD FINANCE		
SDPTE Course ID	BE 0425	IBED	IBED 12105

A course designed to explore major components of the financial system including foreign trade, the monetary system, exchange rates, financial markets, multinational corporations and banking.

Term	Semester/Trimester/Year	Preq	BE 0190
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Notes:

Business Law BLaw_2: Demonstrate Knowledge of Contract Law, Law of Sales, and Consumer Law

- BLaw_2.1 Describe the nature of a contractual relationship and analyze the relationship between it and law of sales and consumer law.

Business Law BLaw_3: Demonstrate Knowledge of Agency and Employment Law

- BLaw_3.1 Analyze the role and importance of agency law as it relates to the conduct of business.
BLaw_3.2 Analyze the role and importance of employment law as it relates to the conduct of business.

Business Law BLaw_4: Demonstrate Knowledge of Business Organizations

- BLaw_4.1 Define and distinguish different types of partners and discuss laws pertaining to partnerships.
BLaw_4.2 Define and distinguish among different types of corporations, discuss why a corporation is a legal entity and interpret the laws that effect them.
BLaw_4.3 Define a limited liability corporation and discuss legal issues surrounding them.

Business Law BLaw_5: Demonstrate Knowledge of Property Law

- BLaw_5.2 Explain the legal rules that apply to real property.

Business Law BLaw_6: Demonstrate Knowledge of Commercial Paper, Insurance, Secured Transactions, and Bankruptcy

- BLaw_6.1 Analyze the functions of commercial paper.
BLaw_6.2 Analyze the functions of insurance.
BLaw_6.3 Analyze the functions of secured transactions.
BLaw_6.4 Analyze the functions of bankruptcy.

Business Law BLaw_8: Demonstrate Knowledge of Wills and Trusts

- BLaw_8.1 Determine appropriateness of wills in estate planning.
BLaw_8.2 Determine appropriateness of trusts in estate planning.

Career Development CDev_2: Demonstrate Knowledge of Career Research

- CDev_2.3 Demonstrate an understanding of career opportunities at an international level.

Economics and Personal Finance EcPF_7: Demonstrate Knowledge of Markets and Prices

- EcPF_7.1 Describe the role of markets and prices in the U.S. economy.

Economics and Personal Finance EcPF_14: Demonstrate Knowledge of International Economic Concepts

- EcPF_14.1 Examine the importance of economic relationships among nations and discuss the role of international trade and investment monetary relations in the global economy.

Entrepreneurship Entr_1: Demonstrate Knowledge of Entrepreneurship Characteristics

- Entr_1.1 Identify unique characteristics of an entrepreneur and evaluate the degree to which one possesses those characteristics.
Entr_1.2 Characterize the role of an entrepreneur in business.

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Entrepreneurship Entr_8: Demonstrate Knowledge of Global Markets

- Entr_8.1 Describe how cultural differences can affect an entrepreneurial venture.
- Entr_8.2 Describe how export/import opportunities can affect an entrepreneurial venture.
- Entr_8.3 Describe current trends in a global marketplace can affect an entrepreneurial venture.

International Business IntB_1: Demonstrate Knowledge of International Business Awareness

- IntB_1.1 Explain the role of international business and analyze its impact on careers and doing business at the local, state, national, and international levels.
- IntB_1.2 Explain how geography impacts the conduct of international business.
- IntB_1.3 Explain career opportunities at the international level.
- IntB_1.4 Explain international travel considerations.

International Business IntB_2: Demonstrate Knowledge of International Business Ethics

- IntB_2.1 Describe the environmental factors that define what is considered ethical business behavior.

International Business IntB_3: Demonstrate Knowledge of International Business Communications

- IntB_3.1 Apply oral and written communication strategies necessary and appropriate for effective and profitable international business relations.
- IntB_3.2 Apply non verbal communication strategies necessary and appropriate for effective and profitable international business relations.
- IntB_3.3 Apply technology to communication in a necessary and appropriate manner for effective and profitable international business relations.

International Business IntB_4: Demonstrate Knowledge of International Business Environment

- IntB_4.1 Describe the social and cultural factors that shape and impact the international business environment.
- IntB_4.2 Describe political factors that shape and impact the international business environment.
- IntB_4.3 Describe the legal factors that shape and impact the international business environment.
- IntB_4.4 Describe the economic factors that shape and impact the international business environment.

International Business IntB_5: Demonstrate Knowledge of International Finance and Risk Management

- IntB_5.1 Explain the role, importance, and concepts of international currency and exchange in the market.
- IntB_5.2 Explain the role, importance, and concepts of international agreements.
- IntB_5.3 Explain the role, importance, and concepts of international finance and risk management.
- IntB_5.4 Explain the role, importance, and concepts of international finance and risk management.

International Business IntB_6: Demonstrate Knowledge of Management

- IntB_6.1 Address special challenges in operations for international business.
- IntB_6.2 Address special challenges in management of human resources for international business.

International Business IntB_7: Demonstrate Knowledge of International Business Environment

- IntB_7.1 Describe how a company markets a product/service in other countries.
- IntB_7.2 Explain how the marketing research process differs in an international application.
- IntB_7.3 Describe the process of developing products at an international level.
- IntB_7.4 Convert units and exchange foreign money.
- IntB_7.5 Describe differences in distribution channels and intermediaries for international distribution.

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- IntB_7.6 Discuss transportation methods and issues for international business activities.
 - IntB_7.7 Discuss and critique international promotions.
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International Business IntB_8: Demonstrate Knowledge of Import/Export and Balance of Trade

- IntB_8.1 Relate balance of trade concepts to the import/export business.
 - IntB_8.2 Identify trade barriers and agreements and discuss their effects.
 - IntB_8.3 Discuss balance of trade and policies to improve a country's balance of trade.
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International Business IntB_9: Demonstrate Knowledge of Organizational Structure of International Businesses

- IntB_9.1 Identify forms of business ownership available in international business.
 - IntB_9.2 Identify entrepreneurial opportunities available in international business.
 - IntB_9.3 Identify and describe methods of doing international business.
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Information Systems IS_3: Demonstrate Knowledge of Common Applications of Information Systems

- IS_3.1 Identify, select, evaluate, and use application software.
 - IS_3.2 Install, upgrade, and customize application software.
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